



AGENDA

Virtual Trade Mission to Ontario, Canada

26th - 29th February 2024



INTERNATIONAL BUSINESS MISSION TO CANADA

This virtual trade mission is hosted by Inverness Chamber of Commerce and supported by the Scottish Government and Scottish Chambers of Commerce network. Working within the Ontario region of Canada, our goal is to create mutually beneficial opportunities for companies in both Scotland and Canada by:

- Making valuable connections
- Supporting delegates with their ambition to learn more about opportunities in Canada
- Representing Scottish businesses and all that Scotland has to offer
- Providing a platform for like-minded businesses and stakeholders to share mutual challenges, experiences, opportunities and learn from each other
- Encouraging trade and collaboration between our two nations



Supported by:

AGENDA

PRE - MISSION EVENT: 1 FEBRUARY 2024 | 10AM - 11AM (UK) | Open to UK delegates only

Craft the Ultimate 60 Second Pitch
via Zoom

TIME	PROGRAMME
10:00am - 10:05am	Welcome and opening remarks from Inverness Chamber of Commerce.
10:05am - 10:45am	Mairi Macdonald, Local Enterprise Manager, Royal Bank of Scotland will provide an overview of how to enhance your business pitch. Delegates will have the chance to utilise the tools and resources obtained from this session during the networking workshop which will take place during the mission.
10:45am - 10:55am	Delegates will have the opportunity to ask any questions.
10:55am - 11:00am	Closing remarks.



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DAY 1: 26 FEBRUARY 2024 | 3PM - 4PM (UK) 10AM - 11AM (CANADA)

**Meet and Greet Session | Market Awareness Workshop
via Zoom**

TIME	PROGRAMME
3:00pm - 3:15pm	<p>Welcome and opening remarks from Inverness Chamber of Commerce.</p> <p>A meet and greet session for the delegates to give a 2 to 3 minute overview of their business to the other trade mission participants. This session will also allow Colin, Paula and Changu to answer any questions and to go over the programme for the week.</p>
3:15pm - 3:45pm	<p>Delegates will hear from John Baldwin, Executive Director of Canada Day London. This interactive session will provide an overview of the opportunities in Ontario.</p>
3:45pm - 3:55pm	<p>Delegates will have the opportunity to ask any questions.</p>
3:55pm - 4:00pm	<p>Closing remarks.</p>

Market Awareness Workshop
via Zoom



TIME	PROGRAMME
3:00pm - 3:05pm	Welcome and opening remarks from Inverness Chamber of Commerce.
3:05pm - 3:35pm	Delegates will hear from Nadine Oliver of Toronto Global. This interactive session will provide an overview of the opportunities in Ontario.
3:35pm - 3:50pm	Delegates will have the opportunity to ask any questions.
3:50pm - 4:00pm	Closing remarks.

**Tax and Legal Workshops
via Zoom**

TIME	PROGRAMME
4:00pm - 4:05pm	Welcome and opening remarks from Inverness Chamber of Commerce.
4:05pm - 4:25pm	Delegates will hear from Alannah Young and Rob Drew of RSM who will cover tax implications when doing business in Ontario, providing valuable insight on the tax frameworks.
4:25pm - 4:45pm	Sean Stephen of Dentons will provide a brief overview of the legal framework in Ontario. This session will cover any legal issues to be aware of and what to consider when doing business in Canada.
4:45pm - 5:00pm	Delegates will have the opportunity to ask any questions.
5:00pm - 5:05pm	Closing remarks.

DAY 4: 29 FEBRUARY 2024 | 10AM - 11AM (UK)

Support Services Session- DBT & SDI
via Zoom

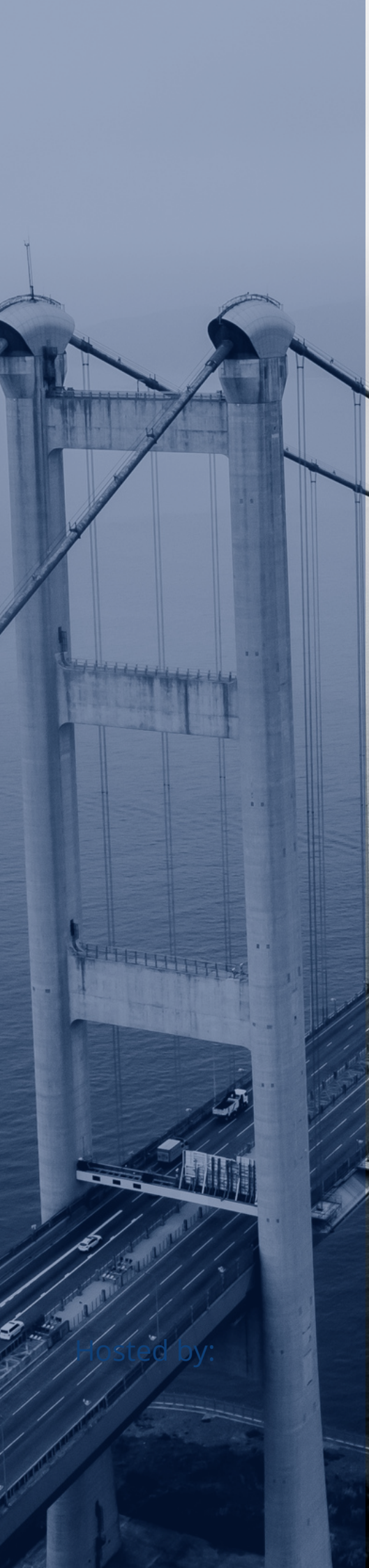
TIME	PROGRAMME
10:00am - 10:05am	Welcome and opening remarks from Inverness Chamber of Commerce.
10:05am - 10:25am	Delegates will hear from Department for Business and Trade (DBT) around the support available to Scottish companies.
10:25am - 10:45am	Scottish Development International will present on support available from SDI.
10:45am - 11:00am	Delegates will have the opportunity to ask any questions.
11:00am - 11:05am	Closing Remarks.

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Networking Session

TIME	PROGRAMME
3:00pm - 3:05pm	Welcome and opening remarks from Inverness Chamber of Commerce.
3:05pm - 3:55pm	Networking session where delegates will have the opportunity to present their pitch to attendees and make further business connections.
3:55pm - 4:00pm	Closing remarks and thanks from Inverness Chamber of Commerce.



Inverness Chamber of Commerce would like to express sincere thanks to our partners in Canada for their continued support throughout this mission.

Here to support and represent you locally, nationally and internationally. For more information on how we can assist contact:

international@inverness-chamber.co.uk

Hosted by:

inverness
CHAMBER OF COMMERCE

Project supported by:

